



Revision number: 24

Purchasing Agent: LOIS WIESEMANN

**Item: PAGERS AND PAGING SERVICES**

Vendor: 48632D B METROCALL  
10421 SOUTH JORDAN GATEWAY, STE 100  
SOUTH JORDAN , UT 84095-3901

Internet Homepage:

Telephone: (801) 619-2061

Fax number: (801) 571-4294

Contact: MONICA MARTINEZ

Email address:

Brand/trade name: METROCALL

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 07/01/01 through 12/31/01

Days required for delivery: 2 DAYS

Price guarantee period: 1 YEAR

Minimum order: ONE

Min shipment without charges:

Other conditions:

---

**NOTE: CONTRACT HAS BEEN EXTENDED.**

---

REMIT TO:

VENDOR #: 48632D METROCALL PAYMENT PROCESSING CTR  
P.O. Box 78215  
Phoenix, AZ 85062-8215

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



MODEL/MFG.	EQUIPMENT		MONTHLY SERVICE		
	MONTHLY RENTAL	PURCHASE NEW	STATE-OWNED	MONTHLY RENTAL	ANNUAL INS. RENTAL
*****					
1- BRAVO/TONEVIBE MOTOROLA (TONE SERVICE)	\$ .49	\$ 94.00	\$2.00	\$2.00	\$ .25
2- BRAVO PLUS MOTOROLA (NUMERIC DISPLAY)	\$ .99	\$ 96.00	\$2.50	\$2.50	\$ .25
**** MOTOROLA LS350/COST \$39.95. THIS WILL EVENTUALLY BE REPLACING THE MOTOROLA BRAVO FLEX(WHEN STOCK IS GONE).****					
3- CONFIDANT MOTOROLA (NUMERIC DISPLAY)	N/A	\$199.00	\$2.50	N/A	N/A
4- MEMO EXPRESS MOTOROLA (ALPHA NUMERIC)	\$ 1.99	\$139.00	\$6.50	\$6.50	\$ .25
5- ADVISOR MOTOROLA (ALPHA NUMERIC)	\$ 1.99	\$172.00	\$6.50	\$6.50	\$ .25
6- ALPHAMATE MOTOROLA (KEYBOARD TERMINAL)	\$10.00	\$240.00	N/A	N/A	N/A
7- EXECUTIVE NEC (ALPHA NUMERIC)	\$ 1.99	\$172.00	\$6.50	\$6.50	\$ .25
8- JAZZ PAGER MOTOROLA (ALPHA NUMERIC)	\$ 1.99	\$109.95	\$6.50	\$6.50	\$ .25

NOTE: ADDITIONS FOR PAGING \$14.49/MO. RATE ALLOWS 600 PAGES FOR ALPHANUMERIC/TEXT PER MONTH, ADDITIONAL CALLS \$.20 EACH.

NOTE: TONE AND NUMERIC DISPLAY SERVICES INCLUDE UNLIMITED PAGES PER MONTH. ALPHA SERVICE RATE INCLUDES 300 PAGES PER MONTH. OVERCALLS BILLED AT \$.20 PER CALL.

#### UPGRADE SCHEDULE

MHz RANGE

ONE-TIME TRADE-IN CHARGE

\*\*\*\*\*

152-159 MHz

NO CHARGE

929-932 MHz

NO CHARGE

42-44 MHz

\$39.00/PAGER



454-465 MHz  
OTHER FREQUENCIES

\$39.00/PAGER  
\$69.00/PAGER

**NATIONWIDE PRICING**  
**LOCAL OR GENERIC 800#**

COVERAGE	PRICE	VOICEMAIL	PAGES INCL.	OVERCALLS
*****				

**REGIONAL:**

**\*Mid Atlantic**

Digital	\$16.00	\$6.00	200	\$.25/ea
Alpha	29.00	6.00	50	.50/ea

**\*Southern Region**

Digital	16.00	6.00	200	.25/ea
Alpha	29.00	6.00	50	.50/ea

**\*Northwest Region**

Digital	16.00	6.00	200	.25/ea
Alpha	29.00	6.00	50	.50/ea

**\*Southwest Region**

Digital	16.00	6.00	200	.25/ea
Alpha	29.00	6.00	50	.50/ea

**\*Northwest Region**

Digital	16.00	6.00	200	.25/ea
Alpha	29.00	6.00	50	.50/ea

**\*Western Region**

Digital	16.00	6.00	200	.25/ea
Alpha	29.00	6.00	50	.50/ea

\*Please refer to coverage map for clarification on regions/areas or view map/details on web page at:  
[www.attws.com](http://www.attws.com)

**NATIONWIDE:**

Contiguous US, Alaska,  
Hawaii, Puerto Rico

Digital	20.00	6.00	200	.25/ea
Alpha	40.00	6.00	50	.50/ea

**EXTENDED NATIONWIDE:**

Contiguous US, Alaska,  
Hawaii, Puerto Rico

Digital	35.50	6.00	200	.25/ea
Alpha	65.00	6.00	50	.50/ea

FOR PERSONAL 800 #, ADD \$5.00 TO PRICE OF MONTHLY CHARGE.

ADD \$10.00 TO PRICE OF VOICEMAIL.

THERE IS NO CHANGE IN FOR PAGES INCLUDED, OR OVERCALL CHARGES.

**MESSAGE TRACK SERVICE**

	<u>NW BASIC</u>	<u>NW STANDARD</u>	<u>NW PREMIER</u>
MONTHLY RATE	\$ 28.00	33.90	43.90
BLOCKS INCL.			
(10 CHARG/BLOCK)	1000	1500	2000
OVERCALL CHG. PER BLOCK	0.05	0.05	0.05
PERSONAL 888 (800)#	5.95	5.95	5.95



## MESSAGE TRACK VOICE MAIL (OPTIONAL)

	<u>JUNIOR</u>	<u>STANDARD</u>	<u>PLUS</u>	<u>EXECUTIVE</u>
PRICE	3.95	5.95	7.95	10.95
GREETING LENGTH	30 SEC	30 SEC	30 SEC	60 SEC
PURGE TIME	12 HRS	24 HRS	480HRS	72 HRS
MAX MESSAGES	5 MSGS	5 MSGS	10 MSGS	20 MSGS
MESSAGE LENGTH	15 SEC	30 SEC	60 SEC	120 SEC

PRICES INCLUDE LEASE OF PAGER IF PURCHASED, PAGER PRICE IS \$ 189.00

DESCRIPTION	PMC MAIL	DIRECT CONNECT
	PC network software	Direct data line connections from customer's network to Metrocall paging terminal
System Requirements	Networked pc's	<ul style="list-style-type: none"> <li>customer software to send tap protocol messages to Metrocall paging terminal</li> <li>modem for customer</li> <li>modem for Metrocall</li> <li>phone line between customer computer network and Metrocall paging terminal</li> </ul>
Single or Multiple User	Multiple, available to all PC's networked on customer's system	Multiple, available to all PC's with access to customer network
How is PC Connected to Paging System	Network connects through salt lake city paging modem. Remote PC's can be connected to network through land-line or CDPD modems.	Network connects through direct line to Metrocall paging terminal at triad center. Remote PC's can be connected to the network through land line or CDPD modems.
Reliability	Better	Best
Message Time to Paging Terminal	12 seconds	0 seconds
Customer Materials Cost	5 user \$ 395, 25 user \$ 795, 50 user \$ 1,100, 100 user \$ 1,495, 200 user \$ 2,295, Site License \$ 4,495	<ul style="list-style-type: none"> <li>Software design and development cost (cost can be very high)</li> <li>Modem: \$ 135</li> <li>Phone Line: 4-wire, voice grade, 36 private circuit: \$ 325 for installation, \$ 122.00/mo. (Recommend by US West)</li> </ul>
Installation by	Metrocall Technician working with customer IS dept	Software: customer Connection: simple

## FINET COMMODITY CODE(S):

72545540000-PAGERS, RADIO, PARTS AND ACCESSORIES,  
91505000000-ANSWERING/PAGING SERVICES